

One on One PREP

Thom V
Last Week (4/4/16)



ASKED	\$7,087	CLOSED	\$8,683
	LAST WEEK		LAST WEEK
	\$19,329		\$10,020
	RUMPLE NUMBER		WEEKLY GOAL

ACTIVITY	Radio	\$7,087	ASKS	9
	Digital	\$0		LAST WEEK
		\$7,087		4
				8 WEEK AVG

LAST EIGHT WEEKS	VELOCITY	\$162,205
		ASKED
		\$89,093
		CLOSED

CLOSE RATIO	AVG ASK	AVG CLOSE
55%	\$5,069	\$2,784

STREAKS	0 straight weeks hitting goal	0
	6 of the last 8 weeks	

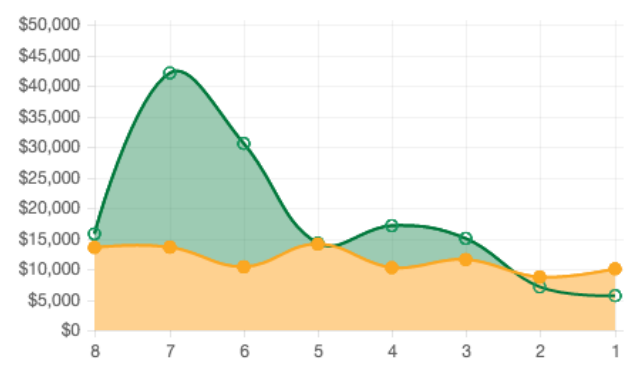
NEW	0
-----	----------

DONATED	Mountain Valley RV Resort	4/7/16	4
	East West Health	4/7/16	
	Mountain Valley RV Resort	4/8/16	
	+1 more		

CLOSED CONTINUANCES	ASKED	CLOSED
Brindley Sullivan Attorne Radio	\$5,000 \$5,000	\$5,000 \$5,000
Off Road Sports / WORCS Radio	\$1,500 \$1,500	\$2,298 \$2,298
		+2 more
TOTAL	\$10,940	\$7,298

LAST WEEK ACTIVITY	ASKED	CLOSED
1. Premier Sleep Solutions / Radio	\$935 \$935	\$935 \$935
2. Jump Jump Radio	\$450 \$450	\$450 \$450
3. Hilton garden inn Radio	\$700 \$700	- -
4. Jacob Cooper Radio	\$2,400 \$2,400	\$0 \$0
5. Noble Finance Radio	\$352 \$352	- -
6. Menchies Frozen Yogurt Radio	\$750 \$750	\$0 \$0
7. Rapid Cycling Radio	\$700 \$700	\$0 \$0
8. Dr. Marcus Peterson/Cente Radio	\$300 \$300	- -
9. Conestoga Golf Course Radio	\$500 \$500	- -
TOTAL	\$7,087	\$1,385

LAST 8 WEEKS



THE PLAN

Thom V
4/11/16 - 4/17/16



PLANNED	\$5,650 <small>ASKS</small>	SUGGESTED	\$18,218 <small>RUMPLE NUMBER</small>	SNAPSHOT (8 Week)	<small>WEEKLY GOAL</small> \$10,020	<small>WEEKLY AVG CLOSED</small> \$11,137
	"Live Long and Rumble"		\$12,568 <small>TO ASK</small>		8 WEEK CLOSING RATIO	55%
		NEEDED			69 <small>TOTAL ACCOUNTS</small>	42%
						29 <small>INACTIVE ACCOUNTS</small>

PLANNED	ASKS	PENDING	ASKS
1. Dixie Gun & Fish Digital	\$4,300 \$4,300	1. Dr. Marcus Peterson/Cente Radio 4/8/16	\$300 \$300
2. Rapid Cycling Radio	\$2,480 \$2,480	2. Hilton garden inn Radio 4/7/16	\$700 \$700
3. Kelly Jewelers Radio	\$700 \$700	3. Conestoga Golf Course Radio 4/7/16	\$500 \$500
4. Beyond Basic Massage Radio	\$700 \$700	4. Noble Finance Radio 4/7/16	\$352 \$352
5. Sweet Tooth Fairy Radio	\$700 \$700	5. Therapia Radio 3/18/16 Digital 3/18/16	\$9,900 \$4,200 \$5,700
6. Boulevard Home Furnishing Radio	\$500 \$500	6. Paula's Digital 3/10/16	\$1,800 \$1,800
7. McMullin Legal Group Radio	\$500 \$500	7. Brindley Sullivan Attorne Digital 3/3/16	\$8,800 \$8,800
8. Menchies Frozen Yogurt Radio	\$500 \$500	8. OWLS Inc Digital 3/2/16	\$3,000 \$3,000
9. Cool it Cryotherapy Radio	\$500 \$500	9. Synergy Power Digital 2/19/16 Radio 12/6/15	\$11,000 \$5,000 \$6,000
10. Closet Revival Radio	\$500 \$500	TOTAL	\$36,352
11. CULVER'S RESTAURANT Radio	\$300 \$300		
12. Dixie Chiropractic / Pain Radio	\$300 \$300		
13. Paula's Radio	\$300 \$300		
14. Jump Jump Digital	\$150 \$150		
TOTAL	\$12,430		